



## HOTELS & RESORTS IN HA NOI

**ANISE (3\*)**  
**CROWN PLAZA WESTERN (5\*)**  
**FLOWER GARDEN (4\*)**  
**FLOWER Hotel (3\*)**  
**HANOI IMPERIAL (3\*)**  
**HILTON (5\*)**  
**HOA BINH PALACE (3\*)**  
**HOTEL DE L OPERA**  
**LUXOR (3\*)**  
**INTERCONTINENTAL Hanoi Westlake (5\*)**  
**MERCURE HANOI LA GARE (4\*)**  
**MELIA (5\*)**  
**MAISON D'HANOI (boutique)**  
**MOVENPICK Hanoi (5\*)**  
**NIKKO (5\*)**  
**MAY DE VILLE**  
**QUOC HOA (4\*)**  
**SOFITEL LEGEND METROPOLE (5\*)**  
**SOFITEL PLAZA Hanoi (5\*)**  
**SUNWAY (4\*)**  
**SILK PATH (4\*)**  
**PRESTIGE HOTEL (4\*)**

### ANISE (3\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
ANISE (3*)							
	Standard no window	1-Nov-11	31-Dec-11	63	85	N/A	inc
	Standard ( no window )	1-Jan-12	31-Oct-12	63	85	N/A	inc
	Superior	1-Nov-11	31-Dec-11	85	106	N/A	inc
	Superior	1-Jan-12	31-Oct-12	85	106	N/A	inc
	Deluxe	1-Nov-11	31-Dec-11	117	137	169	inc
	Deluxe	1-Jan-12	31-Oct-12	126	149	180	inc
	Park View	1-Nov-11	31-Dec-11	149	169	N/A	inc
	Park View	1-Jan-12	31-Oct-12	149	169	N/A	inc
	Junior Suite	1-Nov-11	31-Dec-11	189	212	243	inc
	Junior Suite	1-Jan-12	31-Oct-12	189	232	243	inc
	Anise Suite	1-Nov-11	31-Dec-11	232	254	286	inc
	Anise Suite	1-Jan-12	31-Oct-12	232	254	286	inc

#### Children policy

There are no room charge for children under 12 years of age when sharing room with parent(s) and utilizing the existing beds. The applicable charge for meals consumed will be applied 50% discount.

### CROWN PLAZA WESTERN (5\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
CROWN PLAZA WE							
	Deluxe room	1-Nov-11	31-Oct-12	219	219	305	inc
	Club Room	1-Nov-11	31-Oct-12	319	319	403	inc

**Peak Season Surcharge:**

01-Oct-12 - 31-Oct-12:

01-Nov-11 - 30-Nov-11:

**Add-on benefit**

01 Apr - 30 Sep, 12

Bonus night

Stay two nights and 2nd night half price

Stay two night and get 3rd night free

Apply for deluxe room only

**Children policy**

Maximum two children age under 12 yrs old can stay with parents in the existing bedding with no additional charge.

Complimentary baby cot is available subject to availability.

## FLOWER GARDEN (4\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
FLOWER GARDEN							
	Superior	1-Nov-11	31-Dec-11	158	169	212	inc
	Superior	1-Jan-12	31-Mar-12	158	169	212	inc
	Superior	1-Apr-12	31-Aug-12	137	149	189	inc
	Superior	1-Sep-12	31-Oct-12	158	169	212	inc
	Deluxe	1-Nov-11	31-Dec-11	189	212	254	inc
	Deluxe	1-Jan-12	31-Mar-12	189	212	254	inc
	Deluxe	1-Apr-12	31-Aug-12	169	189	232	inc
	Deluxe	1-Sep-12	31-Oct-12	189	212	254	inc
	Executive - Apartment	1-Nov-11	31-Dec-11	295	295	N/A	inc
	Executive - Apartment	1-Jan-12	31-Mar-12	295	295	N/A	inc
	Executive - Apartment	1-Apr-12	31-Aug-12	275	275	N/A	inc
	Executive - Apartment	1-Sep-12	31-Oct-12	295	295	N/A	inc
	Executive Deluxe	1-Nov-11	31-Dec-11	212	232	275	inc
	Executive Deluxe	1-Jan-12	31-Mar-12	212	232	275	inc
	Executive Deluxe	1-Apr-12	31-Aug-12	189	212	254	inc
Executive Deluxe	1-Sep-12	31-Oct-12	212	232	275	inc	

**Children policy**

Free of charge for children under 12 yrs sharing room with parents without extra bed.

Meal for child

- Children less than 6 years : Free of charge if sharing with parents.

- Children from 6-8 years : 50 % charge.

- Children more than 8 years : 100 charge

## FLOWER Hotel (3\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
FLOWER Hotel (3*)							
	Superior	1-Nov-11	31-Dec-11	85	95	N/A	inc
	Superior	1-Jan-12	31-Mar-12	85	95	N/A	inc

Superior	1-Apr-12	31-Aug-12	74	85	N/A	inc
Superior	1-Sep-12	31-Oct-12	85	95	N/A	inc
Deluxe	1-Nov-11	31-Dec-11	117	126	158	inc
Deluxe	1-Jan-12	31-Mar-12	117	126	158	inc
Deluxe	1-Apr-12	31-Aug-12	106	117	149	inc
Deluxe	1-Sep-12	31-Oct-12	117	126	158	inc
Suite	1-Nov-11	31-Dec-11	149	158	189	inc
Suite	1-Jan-12	31-Mar-12	149	158	189	inc
Suite	1-Apr-12	31-Aug-12	137	149	180	inc
Suite	1-Sep-12	31-Oct-12	149	158	189	inc
Classic	1-Nov-11	31-Dec-11	95	106	N/A	inc
Classic	1-Jan-12	31-Mar-12	95	106	137	inc
Classic	1-Apr-12	31-Aug-12	85	95	126	inc
Classic	1-Sep-12	31-Oct-12	95	106	137	inc

**Children policy**

No room charge for children under 12 sharing room with their parent and utilizing the existing bed.

## HANOI IMPERIAL (3\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
HANOI IMPERIAL (3*)							
	Superior	1-Nov-11	31-Dec-11	126	137	169	inc
	Superior	1-Jan-12	30-Apr-12	117	126	158	inc
	Superior	1-May-12	31-Aug-12	106	117	149	inc
	Superior	1-Sep-12	31-Oct-12	117	126	158	inc
	Deluxe	1-Nov-11	31-Dec-11	137	149	180	inc
	Deluxe	1-Jan-12	30-Apr-12	126	137	180	inc
	Deluxe	1-May-12	31-Aug-12	117	126	169	inc
	Deluxe	1-Sep-12	31-Oct-12	126	137	180	inc
	VIP	1-Nov-11	31-Dec-11	169	189	221	inc
	VIP	1-Jan-12	30-Apr-12	158	180	212	inc
	VIP	1-May-12	31-Aug-12	149	169	201	inc
	VIP	1-Sep-12	31-Oct-12	158	180	212	inc
	Imperial	1-Nov-11	31-Dec-11	212	243	275	inc
	Imperial	1-Jan-12	30-Apr-12	201	221	254	inc
	Imperial	1-May-12	31-Aug-12	189	212	243	inc
Imperial	1-Sep-12	31-Oct-12	201	221	254	inc	

**Children policy**

Free of charge for children less than 7 yrs-old sharing

## HILTON (5\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
HILTON (5*) - Pool							
	Deluxe	1-Nov-11	31-Mar-12	275	312	455	inc
	Deluxe	1-Apr-12	31-Oct-12	275	318	459	inc
	Executive	1-Nov-11	31-Mar-12	379	416	557	inc
	Executive	1-Apr-12	31-Oct-12	381	423	565	inc
	Executive Suite	1-Nov-11	31-Mar-12	596	633	773	inc
Executive Suite	1-Apr-12	31-Oct-12	592	633	776	inc	

### Children policy

One child under 12 yrs occupying the same room as the parent will stay on a complimentary basis and will be provided with either an extra bed or baby cot

## HOA BINH PALACE (3\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
HOA BINH PALACE							
	Deluxe	1-Nov-11	31-Dec-11	126	137	169	inc
	Deluxe	1-Jan-12	30-Apr-12	126	0	0	
	Deluxe	1-May-12	30-Sep-12	106	137	169	inc
	Deluxe	1-Oct-12	31-Oct-12	126	117	149	inc
	Executive Deluxe	1-Nov-11	31-Dec-11	230	137	169	inc
	Executive Deluxe	1-Jan-12	30-Apr-12	230	230	262	inc
	Executive Deluxe	1-May-12	30-Sep-12	210	230	262	inc
	Executive Deluxe	1-Oct-12	31-Oct-12	230	210	241	inc
	Superior	1-Nov-11	31-Dec-11	117	230	262	inc
	Superior	1-Jan-12	30-Apr-12	117	126	158	inc
	Superior	1-May-12	30-Sep-12	95	126	158	inc
Superior	1-Oct-12	31-Oct-12	117	106	137	inc	

### Children policy

Children: Free of charge for children less than 12 year-old (sharing bed with their parents).

Extra bed at US 15.00 net; Baby cot is free of charge; 50% discount for

(food only) for children under 12 years old.

## HOTEL DE L OPERA

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
HOTEL DE L OPERA							
	L Opera Deluxe	1-Nov-11	31-Mar-12	303	303	N/A	inc
	L Opera Deluxe	1-Apr-12	30-Sep-12	303	303	N/A	inc
	L Opera Deluxe	1-Oct-12	31-Oct-12	334	334	N/A	inc
	L Opera Grand Deluxe K	1-Nov-11	31-Mar-12	334	334	446	inc
	L Opera Grand Deluxe K	1-Apr-12	30-Sep-12	334	334	446	inc
	L Opera Grand Deluxe K	1-Oct-12	31-Oct-12	366	366	477	inc
	L Opera Suite	1-Nov-11	31-Mar-12	358	358	472	inc
	L Opera Suite	1-Apr-12	30-Sep-12	358	358	472	inc
L Opera Suite	1-Oct-12	31-Oct-12	397	397	509	inc	

### Children policy

Accommodation and breakfast fee of charge for 1 child under 12 yrs, sharing parents ' room and utilising existing bedding.

## LUXOR (3\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
LUXOR (3*)							
	Junior	1-Nov-11	31-Dec-11	102	102	134	inc
	Junior	1-Jan-12	30-Apr-12	106	106	137	inc
	Junior	1-May-12	30-Sep-12	95	95	117	inc
Junior	1-Oct-12	31-Oct-12	106	106	137	inc	

City View	1-Nov-11	31-Dec-11	110	110	141	inc
City View	1-Jan-12	30-Apr-12	117	117	149	inc
City View	1-May-12	30-Sep-12	106	106	126	inc
City View	1-Oct-12	31-Oct-12	117	117	149	inc
Luxor Suite	1-Nov-11	31-Dec-11	158	158	189	inc
Luxor Suite	1-Jan-12	30-Apr-12	158	158	189	inc
Luxor Suite	1-May-12	30-Sep-12	137	137	158	inc
Luxor Suite	1-Oct-12	31-Oct-12	158	158	189	inc
Superior	1-Nov-11	31-Dec-11	95	95	N/A	inc
Superior	1-Jan-12	30-Apr-12	95	95	N/A	inc
Superior	1-May-12	30-Sep-12	85	85	N/A	inc
Superior	1-Oct-12	31-Oct-12	95	95	N/A	inc

#### **Children policy**

Free of charge for first child under 9 yrs, the second child below 9 yrs will be charged 50% as adult rate ( sharing bed with parents ), child from 12 yrs old upward is charged as adult policy.

### **INTERCONTINENTAL Hanoi Westlake(5\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>INTERCONTINENTAL Hanoi Westlake (5*) - Po</b>							
	Deluxe Westlake view	1-Nov-11	31-Dec-11	390	390	455	inc
	Deluxe Westlake view	1-Jan-12	31-Mar-12	412	412	487	inc
	Deluxe Westlake view	1-Apr-12	30-Sep-12	401	401	475	inc
	Deluxe Westlake view	1-Oct-12	31-Oct-12	423	423	496	inc
	Deluxe Pool view	1-Jan-12	31-Mar-12	370	370	444	inc
	Deluxe Pool view	1-Apr-12	30-Sep-12	358	358	433	inc
	Deluxe Pool view	1-Oct-12	31-Oct-12	381	381	455	inc
	Deluxe Hanoi view	1-Nov-11	31-Dec-11	306	306	370	inc
	Deluxe Hanoi view	1-Jan-12	31-Mar-12	327	327	401	inc
	Deluxe Hanoi view	1-Apr-12	30-Sep-12	318	318	390	inc
	Deluxe Hanoi view	1-Oct-12	31-Oct-12	338	338	412	inc

#### **Peak Season Surcharge:**

01-Nov-11 - 30-Nov-11:

#### **Children policy**

Child under age of 12 yrs

Maximum of 01 child sharing room and existing beds with parents free of charge with free breakfast.

50% discount on lunch and dinner rates, food only, beverages are not included , except promiton and special events

### **MERCURE HANOI LA GARE (4\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>MERCURE HANOI L</b>							
	Standard	1-Nov-11	31-Mar-12	228	228	N/A	inc
	Standard	1-Apr-12	30-Sep-12	219	219	N/A	inc
	Standard	1-Oct-12	31-Oct-12	240	240	N/A	inc
	Deluxe Station View	1-Nov-11	31-Mar-12	321	321	414	inc
	Deluxe Station View	1-Apr-12	30-Sep-12	310	310	403	inc
	Deluxe Station View	1-Oct-12	31-Oct-12	327	327	420	inc
	Superior	1-Nov-11	31-Mar-12	258	258	351	inc
	Superior	1-Apr-12	30-Sep-12	245	245	338	inc

	Superior	1-Oct-12	31-Oct-12	264	264	357	inc
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#### **Children policy**

Accommodation and breakfast free of charge for 2 children under 16 yrs sharing parents' room and utilising existing booking.

### **MELIA (5\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>MELIA (5*) - Pool</b>							
	Deluxe	1-Nov-11	31-Mar-12	275	275	370	inc
	Deluxe	1-Apr-12	31-Aug-12	243	243	338	inc
	Deluxe	1-Sep-12	31-Oct-12	275	275	370	inc
	The Level deluxe	1-Nov-11	31-Mar-12	390	390	518	inc
	The Level deluxe	1-Apr-12	31-Aug-12	390	390	518	inc
	The Level deluxe	1-Sep-12	31-Oct-12	390	390	518	inc
	The Level Executive Suite	1-Nov-11	31-Mar-12	496	496	624	inc
	The Level Executive Suite	1-Apr-12	31-Aug-12	496	496	624	inc
The Level Executive Suite	1-Sep-12	31-Oct-12	496	496	624	inc	

#### **Children policy**

No additional charge ( room only ) for children up to 12 yrs of age sharing room with parents without extra bed.

But breakfast will be charged at USD 12

### **MAISON D'HANOI (boutique)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>MAISON D'HANOI (b</b>							
	Deluxe room	1-Nov-11	30-Apr-12	160	160	214	inc
	Deluxe room	1-May-12	30-Sep-12	143	143	197	inc
	Deluxe room	1-Oct-12	31-Oct-12	160	160	214	inc
	Classic Suite	1-Nov-11	30-Apr-12	221	243	295	inc
	Classic Suite	1-May-12	30-Sep-12	201	221	275	inc
	Classic Suite	1-Oct-12	31-Oct-12	221	243	295	inc
	Classic room	1-Nov-11	30-Apr-12	149	156	N/A	inc
	Classic room	1-May-12	30-Sep-12	137	137	N/A	inc
	Classic room	1-Oct-12	31-Oct-12	149	156	N/A	inc
	Deluxe Suite	1-Nov-11	30-Apr-12	286	306	358	inc
	Deluxe Suite	1-May-12	30-Sep-12	264	286	338	inc
	Deluxe Suite	1-Oct-12	31-Oct-12	286	306	358	inc
	Deluxe double	1-Nov-11	30-Apr-12	189	201	254	inc
	Deluxe double	1-May-12	30-Sep-12	169	180	232	inc
Deluxe double	1-Oct-12	31-Oct-12	189	201	254	inc	

#### **Compulsory Dinner:**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

#### **Children policy**

Maximum one child under 12 yrs sharing room and existing bed with parents will get accommodation free of charge,

but not including breakfast. Breakfast will be inclusive for child under 6yrs

Baby cot is not available.

### **MOVENPICK Hanoi (5\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
MOVENPICK Hanoi							
	Superior Deluxe	1-Nov-11	31-Dec-11	264	286	358	inc
	Superior Deluxe	1-Jan-12	30-Apr-12	275	295	370	inc
	Superior Deluxe	1-May-12	31-Aug-12	254	275	349	inc
	Superior Deluxe	1-Sep-12	31-Oct-12	275	295	370	inc
	Premium Deluxe	1-Nov-11	31-Dec-11	295	318	390	inc
	Premium Deluxe	1-Jan-12	30-Apr-12	318	338	412	inc
	Premium Deluxe	1-May-12	31-Aug-12	295	318	390	inc
	Premium Deluxe	1-Sep-12	31-Oct-12	318	338	412	inc
	Junior Suite	1-Nov-11	31-Dec-11	496	518	592	inc
	Junior Suite	1-Jan-12	30-Apr-12	507	527	602	inc
	Junior Suite	1-May-12	31-Aug-12	487	507	581	inc
Junior Suite	1-Sep-12	31-Oct-12	507	527	602	inc	

#### Children policy

0- 5yrs ( up to 6th birthday ) : No charge for accommodation for children sharing the same bed or provided cot and each child eats free as per meal

6- 12yrs ( up to 12th birthday ) No charge for accommodation for children sharing the same bed and 50% discount on buffet dining in all restaurants.

#### **NIKKO (5\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
NIKKO (5*) - Pool							
	Run of House	1-Nov-11	30-Nov-11	254	254	338	inc
	Run of House	1-Dec-11	31-Dec-11	232	232	318	inc
	Run of House	1-Jan-12	29-Feb-12	221	221	306	inc
	Run of House	1-Mar-12	31-Mar-12	243	243	327	inc
	Run of House	1-Apr-12	30-Sep-12	221	221	306	inc
	Run of House	1-Oct-12	31-Oct-12	243	243	327	inc
	Nikko Executive	1-Nov-11	30-Nov-11	338	370	455	inc
	Nikko Executive	1-Dec-11	31-Dec-11	318	349	433	inc
	Nikko Executive	1-Jan-12	29-Feb-12	306	338	423	inc
	Nikko Executive	1-Mar-12	31-Mar-12	327	358	444	inc
	Nikko Executive	1-Apr-12	30-Sep-12	306	338	423	inc
	Nikko Executive	1-Oct-12	31-Oct-12	327	358	444	inc
	Park View Deluxe	1-Nov-11	30-Nov-11	358	390	475	inc
	Park View Deluxe	1-Dec-11	31-Dec-11	338	370	455	inc
	Park View Deluxe	1-Jan-12	29-Feb-12	327	358	444	inc
	Park View Deluxe	1-Mar-12	31-Mar-12	349	381	464	inc
	Park View Deluxe	1-Apr-12	30-Sep-12	327	358	444	inc
	Park View Deluxe	1-Oct-12	31-Oct-12	349	381	464	inc
	Park View Executive	1-Nov-11	30-Nov-11	433	464	550	inc
	Park View Executive	1-Dec-11	31-Dec-11	412	444	527	inc
	Park View Executive	1-Jan-12	29-Feb-12	401	433	518	inc
	Park View Executive	1-Mar-12	31-Mar-12	423	455	539	inc
	Park View Executive	1-Apr-12	30-Sep-12	401	433	518	inc
	Park View Executive	1-Oct-12	31-Oct-12	423	455	539	inc
	Executive Suite	1-Nov-11	30-Nov-11	730	761	845	inc
	Executive Suite	1-Dec-11	31-Dec-11	708	739	825	inc
	Executive Suite	1-Jan-12	29-Feb-12	696	730	813	inc

Executive Suite	1-Mar-12	31-Mar-12	719	750	834	inc
Executive Suite	1-Apr-12	30-Sep-12	696	730	813	inc
Executive Suite	1-Oct-12	31-Oct-12	719	750	834	inc
Imperial Suite	1-Nov-11	30-Nov-11	1320	1352	1437	inc
Imperial Suite	1-Dec-11	31-Dec-11	1300	N/A	N/A	inc
Imperial Suite	1-Jan-12	29-Feb-12	N/A	N/A	N/A	inc
Imperial Suite	1-Mar-12	31-Mar-12	1309	1341	1426	inc
Imperial Suite	1-Apr-12	30-Sep-12	N/A	N/A	N/A	inc
Imperial Suite	1-Oct-12	31-Oct-12	N/A	N/A	1426	inc
Presidential Suite	1-Nov-11	30-Nov-11	1320	1352	1437	inc
Presidential Suite	1-Dec-11	31-Dec-11	1300	1332	1415	inc
Presidential Suite	1-Jan-12	29-Feb-12	1289	1320	1406	inc
Presidential Suite	1-Mar-12	31-Mar-12	1309	1341	1426	inc
Presidential Suite	1-Apr-12	30-Sep-12	1289	1320	1406	inc
Presidential Suite	1-Oct-12	31-Oct-12	1309	1341	1426	inc

#### **Children policy**

and 50% discount on buffet dining in all restaurants.

Children aged 05 years old and under without extra bed will be considered free of charge for accommodation . .

Maximum is one child per room.

Children aged 5 yrs old and under will be considered free of charge for breakfast on the basis of 1 paying adult for 1 free of charge 5 yrs old

Children aged 6 yrs and over, up to 12yrs old will be charge USD 11 per child per day for breakfast.

## **MAY DE VILLE**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>MAY DE VILLE</b>							
	Superior	1-Nov-11	31-Dec-11	137	137	180	inc
	Superior	1-Jan-12	31-Mar-12	139	139	182	inc
	Superior	1-Apr-12	31-Aug-12	126	126	169	inc
	Superior	1-Sep-12	31-Oct-12	139	139	182	inc
	Deluxe	1-Nov-11	31-Dec-11	158	158	201	inc
	Deluxe	1-Jan-12	31-Mar-12	163	163	204	inc
	Deluxe	1-Apr-12	31-Aug-12	149	149	189	inc
	Deluxe	1-Sep-12	31-Oct-12	163	163	204	inc
	Executive	1-Nov-11	31-Dec-11	201	201	243	inc
	Executive	1-Jan-12	31-Mar-12	221	221	264	inc
	Executive	1-Apr-12	31-Aug-12	201	201	243	inc
	Executive	1-Sep-12	31-Oct-12	221	221	264	inc
	Junior Suite	1-Nov-11	31-Dec-11	243	243	286	inc
	Junior Suite	1-Jan-12	31-Mar-12	243	243	286	inc
	Junior Suite	1-Apr-12	31-Aug-12	221	221	264	inc
Junior Suite	1-Sep-12	31-Oct-12	243	243	286	inc	

#### **Children policy**

Maximum of one extra and maximum of two children per room if sharing their parent's room.

Free of charge for buffet breakfast for children under 12 yrs old if sharing bed with parent , 12 year-old up will .

be charged full

## **QUOC HOA (4\*)**

		Validity	FIT rate	
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Name	Room type	From	To	SGL	TWN/DBL	TRIPLE	B.fast
<b>QUOC HOA (4*)</b>							
	Superior (ROH)	1-Jan-12	31-Oct-12	95	95	N/A	inc
	Deluxe	1-Jan-12	31-Oct-12	117	117	156	inc
	Deluxe Classic	1-Jan-12	31-Oct-12	149	149	188	inc
	Family Deluxe	1-Jan-12	31-Oct-12	189	189	230	inc
	Junior Suite	1-Jan-12	31-Oct-12	212	212	251	inc

#### **Children policy**

No room charge & breakfast charge for children under 5 yrs old. Children from 5 yrs old to 12 yrs be charged USD 9 nett per day for breakfast

For those who are 12 yrs old upwards the applicable charge for breakfast will be applied .

USD12 nett per day

### **SOFITEL LEGEND METROPOLE (5\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>SOFITEL LEGEND METROPOLE (5*) - Pool</b>							
	Premium Room	1-Nov-11	18-Dec-11	550	550	656	inc
	Premium Room	19-Dec-11	8-Jan-12	633	633	739	inc
	Premium Room	9-Jan-12	11-Apr-12	550	550	656	inc
	Premium Room	12-Apr-12	30-Sep-12	444	444	550	inc
	Premium Room	1-Oct-12	31-Oct-12	592	592	696	inc
	Grand Premium Room	1-Nov-11	18-Dec-11	802	802	908	inc
	Grand Premium Room	19-Dec-11	8-Jan-12	888	888	994	inc
	Grand Premium Room	9-Jan-12	11-Apr-12	802	802	908	inc
	Grand Premium Room	12-Apr-12	30-Sep-12	696	696	802	inc
	Grand Premium Room	1-Oct-12	31-Oct-12	845	845	951	inc
	Luxury room	1-Nov-11	18-Dec-11	592	592	N/A	inc
	Luxury room	19-Dec-11	8-Jan-12	676	676	N/A	inc
	Luxury room	9-Jan-12	11-Apr-12	592	592	N/A	inc
	Luxury room	12-Apr-12	30-Sep-12	487	487	N/A	inc
	Luxury room	1-Oct-12	31-Oct-12	633	633	N/A	inc
	Grand Luxury Room	1-Nov-11	18-Dec-11	633	633	739	inc
	Grand Luxury Room	19-Dec-11	8-Jan-12	719	719	825	inc
	Grand Luxury Room	9-Jan-12	11-Apr-12	633	633	739	inc
	Grand Luxury Room	12-Apr-12	30-Sep-12	527	527	633	inc
	Grand Luxury Room	1-Oct-12	31-Oct-12	676	676	782	inc
	Prestige suite	1-Nov-11	18-Dec-11	1289	1289	1395	inc
	Prestige suite	19-Dec-11	8-Jan-12	1374	1374	1478	inc
	Prestige suite	9-Jan-12	11-Apr-12	1289	1289	1395	inc
	Prestige suite	12-Apr-12	30-Sep-12	1183	1183	1289	inc
	Prestige suite	1-Oct-12	31-Oct-12	1332	1332	1437	inc

#### **Children policy**

Max. 1 child less than 12 can stay free of charge in a parents's room using existing bed.

50% discount on meal rate,set menu only( except special events )

\* Baby cot for infant is free of charge. Additional rollaway bed will be charged.

### **SOFITEL PLAZA Hanoi (5\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	

<b>SOFITEL PLAZA Hanoi (5*) - Pool</b>							
	Luxury Room Club Sofite	1-Nov-11	31-Mar-12	496	559	N/A	inc
	Luxury Room Club Sofite	1-Apr-12	30-Sep-12	464	527	N/A	inc
	Luxury Room Club Sofite	1-Oct-12	31-Oct-12	518	581	N/A	inc
	Superior Room	1-Nov-11	31-Mar-12	327	327	N/A	inc
	Superior Room	1-Apr-12	30-Sep-12	295	295	N/A	inc
	Superior Room	1-Oct-12	31-Oct-12	349	349	N/A	inc
	Luxury room	1-Nov-11	31-Mar-12	370	370	475	inc
	Luxury room	1-Apr-12	30-Sep-12	338	338	444	inc
Luxury room	1-Oct-12	31-Oct-12	390	390	496	inc	

#### **Children policy**

One child less than 12 years of age can stay free of charge in a room occupied by the parents, using existing bedding

There will be an additional charge for a rollaway bed or cot, if required

Children less than 3 years of age : breakfast complimentary, children aged 3, but less than 12 : breakfast will be charged

### **SUNWAY (4\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>SUNWAY (4*)</b>							
	Superior	1-Nov-11	30-Nov-11	180	180	N/A	inc
	Superior	1-Dec-11	29-Feb-12	137	137	N/A	inc
	Superior	1-Mar-12	30-Apr-12	158	158	N/A	inc
	Superior	1-May-12	30-Sep-12	137	137	N/A	inc
	Superior	1-Oct-12	31-Oct-12	180	180	N/A	inc
	Club Classic	1-Nov-11	30-Nov-11	212	212	264	inc
	Club Classic	1-Dec-11	29-Feb-12	169	169	221	inc
	Club Classic	1-Mar-12	30-Apr-12	189	189	243	inc
	Club Classic	1-May-12	30-Sep-12	169	169	221	inc
Club Classic	1-Oct-12	31-Oct-12	212	212	264	inc	

#### **Children policy**

Children below nine years old ( maximum of 01 child per room ) will be entitled to stay free with parents in the same room with existing bed ( without bed )

and will be charged for breakfast as below :

Below three years old : Free of charge

From three to nine years old : 50% of our regular price

### **SILK PATH (4\*)**

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
<b>SILK PATH (4*)</b>							
	Silk Deluxe	1-Nov-11	31-Dec-11	201	201	N/A	inc
	Silk Deluxe	1-Jan-12	31-Mar-12	232	232	N/A	inc
	Silk Deluxe	1-Apr-12	30-Sep-12	189	189	N/A	inc
	Silk Deluxe	1-Oct-12	31-Oct-12	232	232	N/A	inc
	Silk Executive	1-Nov-11	31-Dec-11	243	243	295	inc
	Deluxe	1-Jan-12	31-Mar-12	221	221	N/A	inc
	Deluxe	1-Apr-12	30-Sep-12	180	180	N/A	inc

Deluxe	1-Oct-12	31-Oct-12	221	221	N/A	inc
Premium deluxe	1-Nov-11	31-Dec-11	N/A	N/A	N/A	inc
Premium deluxe	1-Jan-12	31-Mar-12	243	243	N/A	inc
Premium deluxe	1-Apr-12	30-Sep-12	201	201	N/A	inc
Premium deluxe	1-Oct-12	31-Oct-12	243	243	N/A	inc
Premium executive	1-Jan-12	31-Mar-12	286	286	338	inc
Premium executive	1-Apr-12	30-Sep-12	243	243	295	inc
Premium executive	1-Oct-12	31-Oct-12	286	286	338	inc
Executive	1-Jan-12	31-Mar-12	264	264	318	inc
Executive	1-Apr-12	30-Sep-12	221	221	275	inc
Executive	1-Oct-12	31-Oct-12	264	264	318	inc

## PRESTIGE HOTEL (4\*)

Name	Room type	Validity		FIT rate			B.fast
		From	To	SGL	TWN/DBL	TRIPLE	
PRESTIGE HOTEL (4*)							
	Superior	1-Nov-11	31-Dec-11	180	180	N/A	inc
	Superior	1-Jan-12	30-Apr-12	180	180	N/A	inc
	Superior	1-May-12	30-Sep-12	169	169	N/A	inc
	Superior	1-Oct-12	31-Oct-12	180	180	N/A	inc
	Deluxe	1-Nov-11	31-Dec-11	201	201	254	inc
	Deluxe	1-Jan-12	30-Apr-12	201	201	N/A	inc
	Deluxe	1-May-12	30-Sep-12	189	189	N/A	inc
	Deluxe	1-Oct-12	31-Oct-12	201	201	N/A	inc

### Children policy

Children 9 yrs old or under occupying the same rooms as parents and utilizing existing bedding are complimentary

Free of charge for child under 3 yrs old

50% charge for child from 3 - 9 yrs