

## RESORTS IN PHAN THIET



**AMARYLLIS (3\*)**  
**ALLEZBOO**  
**BLUE OCEAN (4\*)**  
**BAMBOO VILLAGE (3\*)**  
**CHAM VILLAS resort (4\*)**  
**COCO BEACH resort (4\*)**  
**LITTLE COTTAGE (3\*)**  
**NOVOTEL OCEAN DUNE (4\*)**  
**ROMANA (4\*)**  
**SEAHORSE (4\*)**  
**PHU HAI Resort (4\*)**  
**PRINCESS D'ANNAM resort (5\*)**  
**LOTUS HOTEL (4\*)**  
**VICTORIA Phan Thiet (4\*)**  
**THE BEACH ( 3\* )**  
**MIA MUI NE (3\*)**

## AMARYLLIS (3\*)

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>AMARYLLIS (3*) -</b>							
	Deluxe garden view	1-Nov-11	1-May-12	126	126	173	inc
	Deluxe garden view	2-May-12	31-Oct-12	121	121	167	inc
	Deluxe Beach Front	1-Nov-11	1-May-12	149	149	195	inc
	Deluxe Beach Front	2-May-12	31-Oct-12	141	141	188	inc
	Deluxe Premium GV	1-Nov-11	1-May-12	156	156	202	inc
	Deluxe Premium GV	2-May-12	31-Oct-12	150	150	197	inc
	Deluxe Premium Beach Fro	1-Nov-11	1-May-12	178	178	225	inc
	Deluxe Premium Beach Fro	2-May-12	31-Oct-12	171	171	217	inc
	Deluxe Family Garden	1-Nov-11	1-May-12	160	160	214	inc
	Deluxe Family Garden	2-May-12	31-Oct-12	154	154	206	inc
	Deluxe Family Beach Front	1-Nov-11	1-May-12	182	182	234	inc
Deluxe Family Beach Front	2-May-12	31-Oct-12	175	175	228	inc	

### Compulsory dinner

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

### Add-on benefit

Bonus night

Stay 11 pay 10 nights

01 Nov - 19 Dec, 2011 & 01 Mar - 01 May, 2012

Stay 7 nights pay 6 nights

Valid from 02 May - 31 Oct, 2012

### Children policy

Less than 6 yrs , baby cot or sharing bed : FOC

6 - 9 yrs sharing bed, charge USD 5 for bf.

Less than 12 yrs taking extra bed charged at USD 15 .--/ bed / night.

Extra bed obligatory from 10 yrs old.

## ALLEZBOO

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>ALLEZBOO</b>							
	Garden view deluxe	1-Nov-11	5-May-12	158	158	212	inc
	Garden view deluxe	6-May-12	31-Oct-12	137	137	189	inc
	Premier Deluxe	1-Nov-11	5-May-12	180	180	232	inc
	Premier Deluxe	6-May-12	31-Oct-12	158	158	212	inc
	Garden view suite	1-Nov-11	5-May-12	264	264	318	inc
	Garden view suite	6-May-12	31-Oct-12	232	232	286	inc
	Seaview Suite	1-Nov-11	5-May-12	295	295	349	inc
	Seaview Suite	6-May-12	31-Oct-12	264	264	318	inc
	Beach front pool Villa	1-Nov-11	5-May-12	802	802	n/a	inc
	Beach front pool Villa	6-May-12	31-Oct-12	802	802	n/a	inc

### Peak Season Surcharge:

23-Jan-12 - 29-Jan-12:

23-Dec-11 - 16-Jan-12:

30-Apr-12 - 02-May-12:

### Compulsory dinner

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

### Children policy

Free of charge up to two children under 12 yrs old, in parents' room and using existing bedding.

50% off all buffets for children between 5 yrs and 12 yrs

age, 20% off on Gala dinner buffets for children between 5 - 12 yrs.

## BLUE OCEAN (4\*)

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>BLUE OCEAN (4*)</b>							
	Seaview Bungalow	1-Nov-11	31-Oct-12	288	288	351	inc
	Seaview Family Bungalow	1-Nov-11	31-Oct-12	446	446	509	inc
	Gardenview Family Bungalow	1-Nov-11	31-Oct-12	383	383	446	inc
	Poolview Bungalows	1-Nov-11	31-Oct-12	241	241	305	inc
	Gardenview Bungalow	1-Nov-11	31-Oct-12	202	202	266	inc
	Standard Room	1-Nov-11	31-Oct-12	149	149	N/A	inc
	Standard garden view bung	1-Nov-11	31-Oct-12	149	149	N/A	inc
	Superior Resort Rooms	1-Nov-11	31-Oct-12	175	175	240	inc

### Peak Season Surcharge:

18-Dec-11 - 08-Jan-12:

### Compulsory dinner

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

### Add-on benefit

Bonus night

All room type : Stay 5 pay 4 , valid from 03 May 2012 to 31 Oct 2012

All room type : Stay 14 pay 12 , valid from 01 Nov, 2011 - 30 Apr, 2012

### Children policy

Infants aged 0 to 3 years utilizing a cot - Free of Charge, must be requested at time of booking.

A child aged 4 to 11 years utilizing existing bedding - Free of Charge to a maximum of 1 child staying in the same room of parents.

An extra child requiring a rollaway bed - USD 30 nett inclusive per bed per night, includes breakfast .The following charges apply to meals taken by children staying at the Resort.

Infants aged 0 to 3.9 eat free.

Children aged 4 to 11.9 years - 50% of meal rate at the specified Resort.

## BAMBOO VILLAGE (3\*)

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>BAMBOO VILLAG</b>							
	Superior	1-Nov-11	31-Dec-11	158	158	201	inc
	Superior	1-Jan-12	30-Apr-12	165	165	228	inc
	Superior	1-May-12	30-Jun-12	143	143	197	inc
	Superior	1-Jul-12	31-Aug-12	165	165	228	inc
	Superior	1-Sep-12	31-Oct-12	143	143	197	inc
	Deluxe	1-Nov-11	31-Dec-11	165	165	206	inc
	Deluxe	1-Jan-12	30-Apr-12	173	173	236	inc
	Deluxe	1-May-12	30-Jun-12	152	152	204	inc
	Deluxe	1-Jul-12	31-Aug-12	173	173	236	inc
	Deluxe	1-Sep-12	31-Oct-12	152	152	204	inc
	Queen	1-Nov-11	31-Dec-11	186	186	228	inc
	Queen	1-Jan-12	30-Apr-12	189	189	254	inc
	Queen	1-May-12	30-Jun-12	173	173	227	inc
	Queen	1-Jul-12	31-Aug-12	189	189	254	inc
	Queen	1-Sep-12	31-Oct-12	173	173	227	inc
	Beach Front Bungalow	1-Nov-11	31-Dec-11	318	318	358	inc
	Beach Front Bungalow	1-Jan-12	30-Apr-12	318	318	381	inc
	Beach Front Bungalow	1-May-12	30-Jun-12	264	264	318	inc
	Beach Front Bungalow	1-Jul-12	31-Aug-12	318	318	381	inc
	Beach Front Bungalow	1-Sep-12	31-Oct-12	264	264	318	inc
	Deluxe Bungalow	1-Nov-11	31-Dec-11	232	232	275	inc
	Deluxe Bungalow	1-Jan-12	30-Apr-12	240	240	303	inc
	Deluxe Bungalow	1-May-12	30-Jun-12	201	201	254	inc
	Deluxe Bungalow	1-Jul-12	31-Aug-12	240	240	303	inc
	Deluxe Bungalow	1-Sep-12	31-Oct-12	201	201	254	inc
	Nova Deluxe	1-Nov-11	31-Dec-11	180	180	221	inc
	Nova Deluxe	1-Jan-12	30-Apr-12	186	186	249	inc
	Nova Deluxe	1-May-12	30-Jun-12	158	158	212	inc
	Nova Deluxe	1-Jul-12	31-Aug-12	186	186	249	inc
	Nova Deluxe	1-Sep-12	31-Oct-12	158	158	212	inc
	Dove Cottage	1-Nov-11	31-Dec-11	126	126	169	inc
	Dove Cottage	1-Jan-12	30-Apr-12	132	132	195	inc
	Dove Cottage	1-May-12	30-Jun-12	117	117	169	inc
	Dove Cottage	1-Jul-12	31-Aug-12	132	132	195	inc
	Dove Cottage	1-Sep-12	31-Oct-12	117	117	169	inc

### Peak Season Surcharge:

01-Jan-12 - 15-Jan-12:

22-Jan-12 - 25-Jan-12:  
 22-Dec-11 - 31-Dec-11:  
 31-Mar-12 - 31-Mar-12:  
 30-Apr-12 - 01-May-12:  
 02-Sep-12 - 02-Sep-12:

**Compulsory dinner**

24-Dec-11 - 24-Dec-11:  
 31-Dec-11 - 31-Dec-11:

**Add-on benefit**

Bonus night

May, Jun, Sep & Oct.

Discount one night for client staying 7 consecutive nights.

Discount two nights for client staying 14 consecutive nights.

Not applicable for extra bed.

**Children policy**

One child under 12 yrs sharing room with parents without charge ( exclusive breakfast )

Compulsory dinner ( child from 5 yrs - under 12 yrs )

**CHAM VILLAS resort (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>CHAM VILLAS resort (4*)</b>							
	Beach Front Villa	1-Nov-11	22-Dec-11	297	297	344	inc
	Beach Front Villa	23-Dec-11	31-Dec-11	340	340	386	inc
	Beach Front Villa	1-Jan-12	2-Jan-12	340	340	386	inc
	Beach Front Villa	3-Jan-12	19-Jan-12	297	297	344	inc
	Beach Front Villa	20-Jan-12	29-Jan-12	340	340	386	inc
	Beach Front Villa	30-Jan-12	30-Apr-12	297	297	344	inc
	Beach Front Villa	1-May-12	31-Oct-12	264	264	310	inc
	Garden Villa	1-Nov-11	22-Dec-11	254	254	301	inc
	Garden Villa	23-Dec-11	31-Dec-11	297	297	344	inc
	Garden Villa	1-Jan-12	2-Jan-12	297	297	344	inc
	Garden Villa	3-Jan-12	19-Jan-12	254	254	N/A	inc
	Garden Villa	20-Jan-12	29-Jan-12	297	297	344	inc
	Garden Villa	30-Jan-12	30-Apr-12	254	254	301	inc
	Garden Villa	1-May-12	31-Oct-12	225	225	271	inc

**Children policy**

Children 6 years or older without extra bed : US\$ 10

**COCO BEACH resort (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>COCO BEACH resort (4*) - Pool</b>							
	Bungalow	1-Nov-11	1-May-12	199	199	241	inc
	Bungalow	2-May-12	31-Oct-12	163	163	204	inc
	Villa	1-Nov-11	1-May-12	399	399	N/A	inc

	Villa	2-May-12	31-Oct-12	325	325	N/A	inc
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**Children policy**

FOC for Kid under 12 yrs sharing room with parent.

**LITTLE COTTAGE (3\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
LITTLE COTTAGE							
	Garden View Room	1-Nov-11	22-Dec-11	126	126	178	inc
	Garden View Room	23-Dec-11	10-Jan-12	182	182	232	inc
	Garden View Room	11-Jan-12	1-May-12	126	126	178	inc
	Garden View Room	2-May-12	31-Oct-12	123	123	165	inc
	Ocean View Bungalow	1-Nov-11	22-Dec-11	186	186	236	inc
	Ocean View Bungalow	23-Dec-11	10-Jan-12	251	251	303	inc
	Ocean View Bungalow	11-Jan-12	1-May-12	186	186	236	inc
	Ocean View Bungalow	2-May-12	31-Oct-12	169	169	212	inc
	Beach Front Bungalow	1-Nov-11	22-Dec-11	201	201	251	inc
	Beach Front Bungalow	23-Dec-11	10-Jan-12	266	266	318	inc
	Beach Front Bungalow	11-Jan-12	1-May-12	201	201	251	inc
	Beach Front Bungalow	2-May-12	31-Oct-12	182	182	225	inc
	Family Bungalow	1-Nov-11	22-Dec-11	321	321	371	inc
	Family Bungalow	23-Dec-11	10-Jan-12	388	388	440	inc
	Family Bungalow	11-Jan-12	1-May-12	321	321	371	inc
	Family Bungalow	2-May-12	31-Oct-12	266	266	308	inc
	Family room	1-Nov-11	22-Dec-11	232	232	282	inc
	Family room	23-Dec-11	10-Jan-12	338	338	388	inc
Family room	11-Jan-12	1-May-12	232	232	282	inc	
Family room	2-May-12	31-Oct-12	221	221	264	inc	

**Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

**Children policy**

No extra charge for children under 12 ( no extra bed and breakfast required, maxi 2 children per room )

**NOVOTEL OCEAN DUNE (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
NOVOTEL OCEAN							
	Standard	1-Nov-11	27-Dec-11	210	210	N/A	inc
	Standard	28-Dec-11	16-Jan-12	262	262	N/A	inc
	Standard	17-Jan-12	31-Mar-12	221	221	N/A	inc
	Standard	1-Apr-12	31-Oct-12	175	175	N/A	inc
	Superior	1-Nov-11	27-Dec-11	232	232	286	inc
	Superior	28-Dec-11	16-Jan-12	286	286	338	inc
	Superior	17-Jan-12	31-Mar-12	245	245	297	inc
	Superior	1-Apr-12	31-Oct-12	199	199	251	inc
	Deluxe	1-Nov-11	27-Dec-11	258	258	310	inc
	Deluxe	28-Dec-11	16-Jan-12	308	308	362	inc

	Deluxe	17-Jan-12	31-Mar-12	271	271	323	inc
	Deluxe	1-Apr-12	31-Oct-12	221	221	275	inc

### **Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

### **Add-on benefit**

Special bonus night ( Worldwide )

Stay 3 pay 2

Free upgrade upon availability & VIP treatment for honeymooner

Valid 01 Apr - 31 Oct, 12

### **Children policy**

Accommodation and breakfast free of charge for 02 children under 16 yrs sharing parents' room and utilizing existing bedding

## **ROMANA (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>ROMANA (4*)</b>	Junior Suite	1-Nov-11	23-Dec-11	656	656	N/A	inc
	Junior Suite	24-Dec-11	2-Jan-12	696	696	N/A	inc
	Junior Suite	3-Jan-12	22-Jan-12	656	656	708	inc
	Junior Suite	23-Jan-12	29-Jan-12	696	696	N/A	inc
	Junior Suite	30-Jan-12	29-Mar-12	656	656	N/A	inc
	Junior Suite	30-Mar-12	2-Apr-12	696	696	N/A	inc
	Junior Suite	3-Apr-12	27-Apr-12	656	656	N/A	inc
	Junior Suite	28-Apr-12	2-May-12	696	696	N/A	inc
	Junior Suite	3-May-12	30-Aug-12	656	656	N/A	inc
	Junior Suite	31-Aug-12	2-Sep-12	696	696	N/A	inc
	Junior Suite	3-Sep-12	31-Oct-12	656	656	N/A	inc
	Pool Villa Beach Front	1-Nov-11	23-Dec-11	327	327	381	inc
	Pool Villa Beach Front	24-Dec-11	2-Jan-12	370	370	423	inc
	Pool Villa Beach Front	3-Jan-12	22-Jan-12	327	327	381	inc
	Pool Villa Beach Front	23-Jan-12	29-Jan-12	370	370	423	inc
	Pool Villa Beach Front	30-Jan-12	29-Mar-12	327	327	381	inc
	Pool Villa Beach Front	30-Mar-12	2-Apr-12	370	370	423	inc
	Pool Villa Beach Front	3-Apr-12	27-Apr-12	327	327	381	inc
	Pool Villa Beach Front	28-Apr-12	2-May-12	370	370	423	inc
	Pool Villa Beach Front	3-May-12	30-Aug-12	327	327	381	inc
	Pool Villa Beach Front	31-Aug-12	2-Sep-12	370	370	423	inc
	Pool Villa Beach Front	3-Sep-12	31-Oct-12	327	327	381	inc
	Pool Villa Ocean View	1-Nov-11	23-Dec-11	264	264	318	inc
	Pool Villa Ocean View	24-Dec-11	2-Jan-12	306	306	358	inc
	Pool Villa Ocean View	3-Jan-12	22-Jan-12	264	264	318	inc
	Pool Villa Ocean View	23-Jan-12	29-Jan-12	306	306	358	inc
	Pool Villa Ocean View	30-Jan-12	29-Mar-12	264	264	318	inc
	Pool Villa Ocean View	30-Mar-12	2-Apr-12	306	306	358	inc
	Pool Villa Ocean View	3-Apr-12	27-Apr-12	264	264	318	inc
	Pool Villa Ocean View	28-Apr-12	2-May-12	306	306	358	inc
	Pool Villa Ocean View	3-May-12	30-Aug-12	264	264	318	inc
	Pool Villa Ocean View	31-Aug-12	2-Sep-12	306	306	358	inc
	Pool Villa Ocean View	3-Sep-12	31-Oct-12	264	264	318	inc

	Deluxe Ocean View	1-Nov-11	23-Dec-11	137	137	189	inc
	Deluxe Ocean View	24-Dec-11	2-Jan-12	169	169	221	inc
	Deluxe Ocean View	3-Jan-12	22-Jan-12	137	137	189	inc
	Deluxe Ocean View	23-Jan-12	29-Jan-12	169	169	221	inc
	Deluxe Ocean View	30-Jan-12	29-Mar-12	137	137	189	inc
	Deluxe Ocean View	30-Mar-12	2-Apr-12	169	169	221	inc
	Deluxe Ocean View	3-Apr-12	27-Apr-12	137	137	189	inc
	Deluxe Ocean View	28-Apr-12	2-May-12	169	169	221	inc
	Deluxe Ocean View	3-May-12	30-Aug-12	137	137	189	inc
	Deluxe Ocean View	31-Aug-12	2-Sep-12	169	169	221	inc
	Deluxe Ocean View	3-Sep-12	31-Oct-12	137	137	189	inc

**Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

**Children policy**

No extra accommodation charge for maximum 1 child under 11 yrs old sharing parents' room without extra bed.

And extra breakfast at USD 8 for child ( age of 6 -11 )

**SEAHORSE (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>SEAHORSE (4*) - Pool</b>	Beach Front Bungalow	1-Nov-11	2-May-12	416	416	487	inc
	Beach Front Bungalow	3-May-12	31-Oct-12	396	396	N/A	inc
	Seaview Bungalow	1-Nov-11	2-May-12	340	340	410	inc
	Seaview Bungalow	3-May-12	31-Oct-12	323	323	386	inc
	Gardenview Bungalow	1-Nov-11	2-May-12	282	282	353	inc
	Gardenview Bungalow	3-May-12	31-Oct-12	267	267	332	inc
	Premium Deluxe Seaview	1-Nov-11	2-May-12	459	459	527	inc
	Premium Deluxe Seaview	3-May-12	31-Oct-12	435	435	500	inc
	Premium Deluxe Gardenvie	1-Nov-11	2-May-12	323	323	394	inc
	Premium Deluxe Gardenvie	3-May-12	31-Oct-12	306	306	370	inc
	Deluxe Seaview Room	1-Nov-11	2-May-12	204	204	275	inc
	Deluxe Seaview Room	3-May-12	31-Oct-12	195	195	258	inc
	Deluxe Gardenview Room	1-Nov-11	2-May-12	178	178	247	inc
	Deluxe Gardenview Room	3-May-12	31-Oct-12	169	169	232	inc
	Pool view Bungalow	1-Nov-11	2-May-12	310	310	381	inc
	Pool view Bungalow	3-May-12	31-Oct-12	295	295	358	inc
	standard	1-Nov-11	2-May-12	136	136	204	inc
	standard	3-May-12	31-Oct-12	128	128	N/A	inc
	Deluxe garden view 2	1-Nov-11	2-May-12	167	167	236	inc
	Deluxe garden view 2	3-May-12	31-Oct-12	158	158	221	inc

**Peak Season Surcharge:**

22-Jan-12 - 28-Jan-12:

22-Dec-11 - 10-Jan-12:

**Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

22-Jan-12 - 22-Jan-12:

**Add-on benefit**

Bonus night:

- Stay 11 nights Pay 10 nights ; stay 21 night pay 19 nights(Consecutive stay)

from 01 Nov 2011 - 01 May. 2012

- Stay 7 nights Pay 6 nights ; 14 nights pay 12 nights (Consecutive stay)

from 01 May - 31 Oct, 2012

**Children policy**

No extra accommodation charge for maximum 2 children under 12 years old sharing parents'room without extra bed

Meal : 50% discount on adult rate

**PHU HAI Resort (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>PHU HAI Resort (4*) - Pool</b>							
	Deluxe room ( 1 -2 pax)	1-Nov-11	1-May-12	149	149	201	inc
	Deluxe room ( 1 -2 pax)	2-May-12	31-Oct-12	132	132	184	inc
	Garden view Villa ( 1 -2 pa	1-Nov-11	1-May-12	189	189	243	inc
	Garden view Villa ( 1 -2 pa	2-May-12	31-Oct-12	169	169	221	inc
	Garden View Villa ( 2- 3 )	1-Nov-11	1-May-12	264	264	318	inc
	Garden View Villa ( 2- 3 )	2-May-12	31-Oct-12	212	212	264	inc
	Beach Front Villa ( 2+ pax)/	1-Nov-11	1-May-12	286	286	338	inc
	Beach Front Villa ( 2+ pax)/	2-May-12	31-Oct-12	232	232	286	inc
	Garden view Garden view V	1-Nov-11	1-May-12	349	349	401	inc
	Garden view Garden view V	2-May-12	31-Oct-12	327	327	381	inc
	Beach Front Villa ( 4+ pax)/	1-Nov-11	1-May-12	370	370	423	inc
	Beach Front Villa ( 4+ pax)/	2-May-12	31-Oct-12	349	349	401	inc
	Superior Deluxe	1-Nov-11	1-May-12	169	169	221	inc
	Superior Deluxe	2-May-12	31-Oct-12	139	139	193	inc

**Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

25-Jan-12 - 25-Jan-12:

**Children policy**

Free for child under 6 yrs sharing bed with parent.

**PRINCESS D'ANNAM resort (5\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>PRINCESS D'ANNAM (5*)</b>							
	Mandarin Villa	1-Nov-11	31-Oct-12	687	687	N/A	inc
	Princess Villa	1-Nov-11	31-Oct-12	1,088	1088	1246	inc

**Peak Season Surcharge:**

21-Dec-11 - 09-Jan-12:

**Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

**Add-on benefit**

Winter promotion 2011 - 2012

Period 01 Nov, 11 - 31 Mar, 12

Package : Stay 3 nights pay 2 nights

Stay 5 nights pay 3 nights

Stay 8 nights pay 5 nights

Market : All markets

Black out date : 21 Dec, 11 - 16 Jan, 12

Term & condition

Compulsory breakfast is chargeable at contract rate on the bonus nights

The above offer is not valid for Empress Villa category

Additional benefits for low season 2012

Period : 01 Apr , 12 - 31 Oct, 12

Free daily spa treatment ( massage therapy, body care or beauty care ) one treatment of your

choice per day per person (over 16 yrs ) strictly not

against any other services ( conditions applies )

Free breakfast on bonus nights

Free laundry ( except dry cleaning )

Free daily shuttle bus , at fix time, to Phan thiet city and return ( on availability )

Free non motorized water sport equipment ( conditions applies )

Free usage of bicycles.

This offer can be combined with " stay pay " promotion.

#### **Children policy**

Children under 6 yrs old ( 0 -5 yrs ): Free of charge for all meals, except kids menu.

Children under 12 yrs old ( 6 -11 ): 50% charge on F& B , except kids menus/

## **LOTUS HOTEL (4\* )**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>LOTUS HOTEL (4* )- pool</b>	Deluxe Seaview	1-Nov-11	23-Dec-11	132	132	184	inc
	Deluxe Seaview	24-Dec-11	15-Jan-12	184	184	236	inc
	Deluxe Seaview	16-Jan-12	22-Jan-12	132	132	184	inc
	Deluxe Seaview	23-Jan-12	1-Feb-12	184	184	236	inc
	Deluxe Seaview	2-Feb-12	27-Apr-12	132	132	184	inc
	Deluxe Seaview	28-Apr-12	1-May-12	184	184	236	inc
	Deluxe Seaview	2-May-12	31-Oct-12	121	121	163	inc
	Premium Deluxe Seaview	1-Nov-11	23-Dec-11	158	158	212	inc
	Premium Deluxe Seaview	24-Dec-11	15-Jan-12	197	197	249	inc
	Premium Deluxe Seaview	16-Jan-12	22-Jan-12	158	158	212	inc
	Premium Deluxe Seaview	23-Jan-12	1-Feb-12	197	197	249	inc
	Premium Deluxe Seaview	2-Feb-12	27-Apr-12	158	158	212	inc
	Premium Deluxe Seaview	28-Apr-12	1-May-12	197	197	249	inc
	Premium Deluxe Seaview	2-May-12	31-Oct-12	149	149	189	inc
	Bungalow Seaview	1-Nov-11	23-Dec-11	236	236	290	inc
	Bungalow Seaview	24-Dec-11	15-Jan-12	290	290	342	inc
	Bungalow Seaview	16-Jan-12	22-Jan-12	236	236	290	inc
	Bungalow Seaview	23-Jan-12	1-Feb-12	290	290	342	inc
	Bungalow Seaview	2-Feb-12	27-Apr-12	236	236	290	inc
	Bungalow Seaview	28-Apr-12	1-May-12	290	290	342	inc
	Bungalow Seaview	2-May-12	31-Oct-12	227	227	267	inc
	Bungalow beach front	1-Nov-11	23-Dec-11	464	464	518	inc

	Bungalow beach front	24-Dec-11	15-Jan-12	496	496	550	inc
	Bungalow beach front	16-Jan-12	22-Jan-12	464	464	518	inc
	Bungalow beach front	23-Jan-12	1-Feb-12	496	496	550	inc
	Bungalow beach front	2-Feb-12	27-Apr-12	464	464	518	inc
	Bungalow beach front	28-Apr-12	1-May-12	496	496	550	inc
	Bungalow beach front	2-May-12	31-Oct-12	455	455	496	inc
	Junior Seaview Suite	1-Nov-11	23-Dec-11	401	401	455	inc
	Junior Seaview Suite	24-Dec-11	15-Jan-12	433	433	487	inc
	Junior Seaview Suite	16-Jan-12	22-Jan-12	401	401	455	inc
	Junior Seaview Suite	23-Jan-12	1-Feb-12	N/A	N/A	N/A	inc
	Junior Seaview Suite	2-Feb-12	27-Apr-12	401	401	455	inc
	Junior Seaview Suite	28-Apr-12	1-May-12	433	433	487	inc
	Junior Seaview Suite	2-May-12	31-Oct-12	390	390	433	inc
	Lotus Seaview Suite	1-Nov-11	23-Dec-11	665	665	N/A	inc
	Lotus Seaview Suite	24-Dec-11	15-Jan-12	696	696	N/A	inc
	Lotus Seaview Suite	16-Jan-12	22-Jan-12	665	665	N/A	inc
	Lotus Seaview Suite	23-Jan-12	1-Feb-12	696	696	N/A	inc
	Lotus Seaview Suite	2-Feb-12	27-Apr-12	665	665	N/A	inc
	Lotus Seaview Suite	28-Apr-12	1-May-12	696	696	N/A	inc
	Lotus Seaview Suite	2-May-12	31-Oct-12	656	656	N/A	inc

#### **Children policy**

Maximum 2 children under 6 yrs stay complimentary when sharing the same bed with parents.

FOC breakfast for maxi 02 children under 6yrs and below 1m height per room

Discount 50% value of meal for children from 6 to under 12yrs

## **VICTORIA Phan Thiet (4\*)**

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
<b>VICTORIA Phan Thiet (4*) - Pool</b>	Garden view bungalow	1-Nov-11	4-May-12	306	306	412	inc
	Garden view bungalow	5-May-12	30-Sep-12	286	286	390	inc
	Garden view bungalow	1-Oct-12	31-Oct-12	306	306	412	inc
	Beach front Bungalow	1-Nov-11	4-May-12	338	338	444	inc
	Beach front Bungalow	5-May-12	30-Sep-12	327	327	433	inc
	Beach front Bungalow	1-Oct-12	31-Oct-12	338	338	444	inc
	Family Bungalow	1-Nov-11	4-May-12	370	370	475	inc
	Family Bungalow	5-May-12	30-Sep-12	358	358	464	inc
	Family Bungalow	1-Oct-12	31-Oct-12	370	370	475	inc
	Deluxe Seaview Bungalow	1-Nov-11	4-May-12	390	390	496	inc
	Deluxe Seaview Bungalow	5-May-12	30-Sep-12	381	381	487	inc
	Deluxe Seaview Bungalow	1-Oct-12	31-Oct-12	390	390	496	inc

#### **Peak Season Surcharge:**

21-Jan-12 - 30-Jan-12:

23-Dec-11 - 04-Jan-12:

#### **Compulsory dinner**

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

#### **Children policy**

Free of charge up to two children under 12 years old, in parents' room and using existing bedding

Extra bed rate at US\$ 20 net/ child for children between 5 years and 12 years old with maximum 1 bed/ room

Meals : 50% off on regular adult meal rate for children  
 b/t 5 years and 12 years old, 20% off on gala dinner b/t 5 - 12 yrs old  
 Free of charge on meal for children 4 years & below.

## THE BEACH ( 3\* )

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL		B.fast
<b>THE BEACH ( 3* ) - Pool</b>	Twin Standard	1-Nov-11	31-Dec-11	113	113	n/a	inc
	Superior sea view	1-Jan-12	1-May-12	126	126	n/a	inc
	Superior sea view	2-May-12	30-Sep-12	113	113	n/a	inc
	Superior sea view	1-Oct-12	31-Oct-12	126	126	n/a	inc
	Superior Pool view	1-Jan-12	1-May-12	121	121	n/a	inc
	Superior Pool view	2-May-12	30-Sep-12	113	113	n/a	inc
	Superior Pool view	1-Oct-12	31-Oct-12	121	121	n/a	inc
	Superior Garden view	1-Jan-12	1-May-12	117	117	n/a	inc
	Superior Garden view	2-May-12	30-Sep-12	110	110	n/a	inc
	Superior Garden view	1-Oct-12	31-Oct-12	117	117	n/a	inc

### Compulsory dinner

24-Dec-11 - 24-Dec-11:

31-Dec-11 - 31-Dec-11:

24-Jan-12 - 24-Jan-12:

### Children policy

One child under 6 yrs, foc accommodation and bf if sharing bed with parent ( no extra bed )

## MIA MUI NE (3\*)

Name	Room type	Validity		FIT rate			
		From	To	SGL	TWN/DBL	Triple	B.fast
	Spa Air Conditioned Room	1-Nov-11	31-Oct-12	156	156	221	inc
<b>MIA MUI NE (3*)</b>	Superior Garden Bungalow	1-Nov-11	31-Oct-12	232	232	301	inc
	Deluxe Garden Bungalow	1-Nov-11	31-Oct-12	288	288	355	inc
	Deluxe Beach Front Bungal	1-Nov-11	31-Oct-12	334	334	399	inc
	Spa Air Conditioned Room	1-Nov-11	31-Oct-12	156	156	221	inc
	Superior Garden Bungalow	1-Nov-11	31-Oct-12	232	232	301	inc
	Deluxe Garden Bungalow	1-Nov-11	31-Oct-12	288	288	355	inc
	Deluxe Beach Front Bungal	1-Nov-11	31-Oct-12	334	334	399	inc

### Peak Season Surcharge:

22-Jan-12 - 25-Jan-12: 34USD per room per night

15-Dec-11 - 15-Jan-12: 34USD per room per night

27-Apr-12 - 01-May-12: 34USD per room per night

### Add-on benefit

Stay 6 nights and receive the 7th night free

### Children policy

No room charge for children under 12 yrs old, sharing existing bedding in room. Extra bed charge will apply otherwise.

Children over age 3, sharing a room with no extra bed

be charged USD 3 for breakfast additionally.